

# Legal Logic



2021 NorCal AAML  
Trial Practicum

Presenter:  
Ronald S. Granberg

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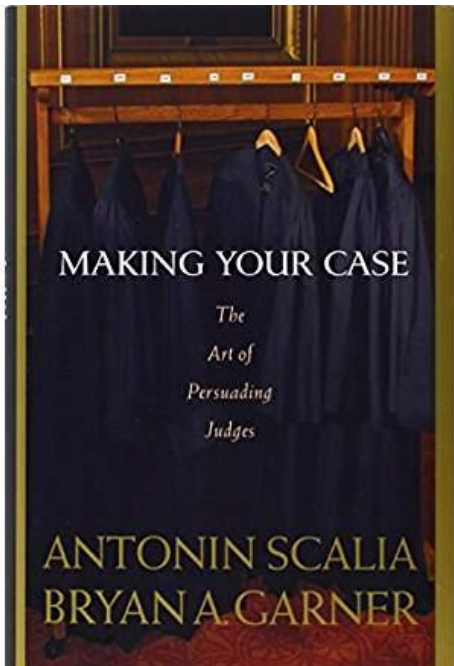
# Bryan Garner



**Trial Strategist,  
Author, Teacher**

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**written in 2008**

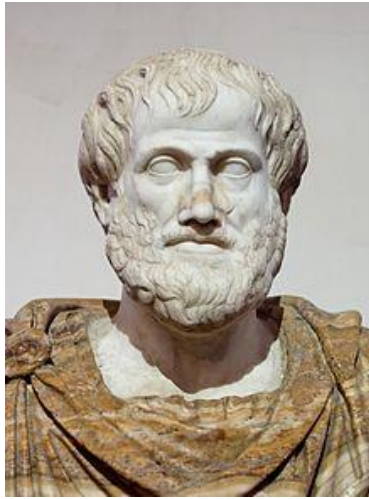
**206 pages long**

**teaches  
Trial Advocacy**

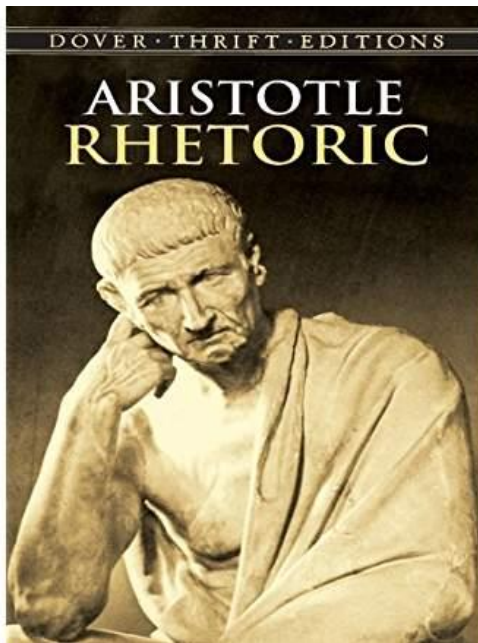
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# Aristotle



**Trial Strategist,  
Author, Teacher**



**written in 320 BC**

**158 pages long**

**teaches  
Trial Advocacy**

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# Bryan Garner's



“Deep Issue”

## Garner defines his "Deep Issue" as . . .

"[T]he ultimate, concrete question that a court needs to answer to decide a point your way. Deep refers to the deep structure of the case . . . The deep issue is the final question you pose when you can no longer usefully ask the follow-up question, 'And what does that turn on?' **The best form it can take is that of the syllogism.**"

"To **put an argument in syllogistic form** is to strip it bare for logical inspection. We can then see where its weak points must lie, if it has any."

## Bryan Garner on Trial Proof

"Legal argument . . . has . . . [a] major premise: a text (constitution, statute . . .), [and/or] precedent (case law . . .) . . . . The minor premise, meanwhile, is derived from the facts of the case. \* \* \* [¶] There is much to be said for the proposition that **'legal reasoning revolves mainly around the establishment of the minor premise.'**"

**TRIAL PROOF is your syllogism's MINOR PREMISE**

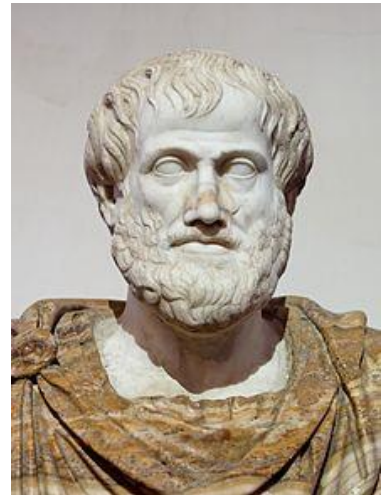


Bryan Garner



Deep Issue

Aristotle



Syllogism

=

Let's go to trial,  
you and I.

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You represent Wanda Basket in the divorce

**Wanda dislikes Prenup Section 7** in which she waived her right, in event of divorce, to claim an interest in a yacht

You contend that Section 7 is **UNENFORCEABLE** on the ground that it was **FRAUDULENTLY OBTAINED**

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I represent Harold Basket in the divorce

**Harold likes Prenup Section 7** in which Wanda waived her right, in event of divorce, to claim an interest in a yacht

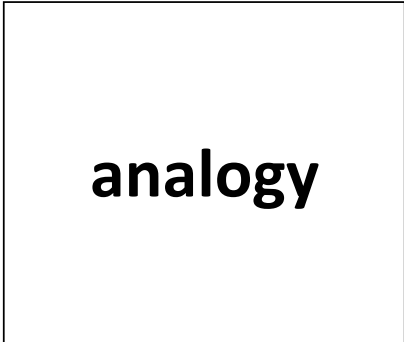
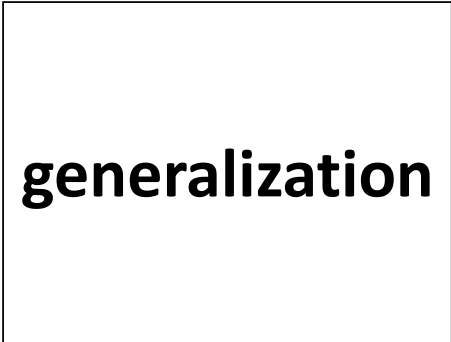
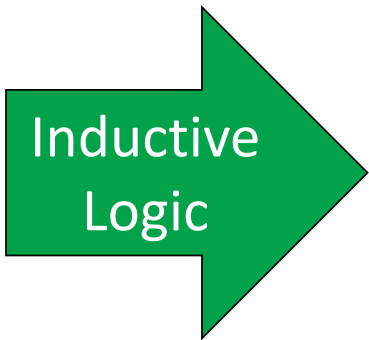
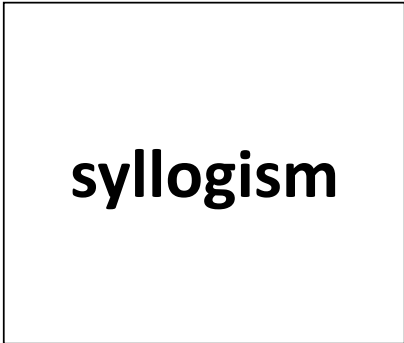
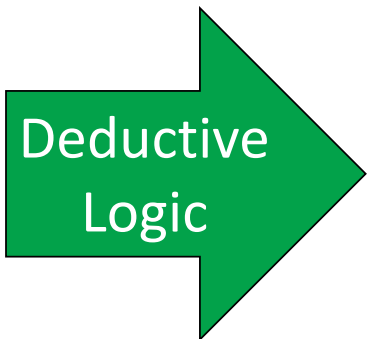
I contend that Section 7 is **ENFORCEABLE** on the ground that it was **NOT FRAUDULENTLY OBTAINED**

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**To properly structure your  
trial argumentation**

**study logic**



Molière's *The Bourgeois Gentleman* (1670)

**MONSIEUR JOURDAIN:**  
“Well, what do you know about that!  
These forty years now I've been  
speaking in prose without knowing it!”

Logical arguments use  
two types of **statements**:

1. **DEFINITIONAL** statements, and
2. **EMPIRICAL** statements.



**DEFINITIONAL**  
statement

true by  
**DEFINITION**

**EMPIRICAL**  
statement

requires  
**PROOF**

**A DEFINITIONAL STATEMENT**  
is always true –  
it is true by **definition**

General Example:  
"A mammal is warm-blooded"

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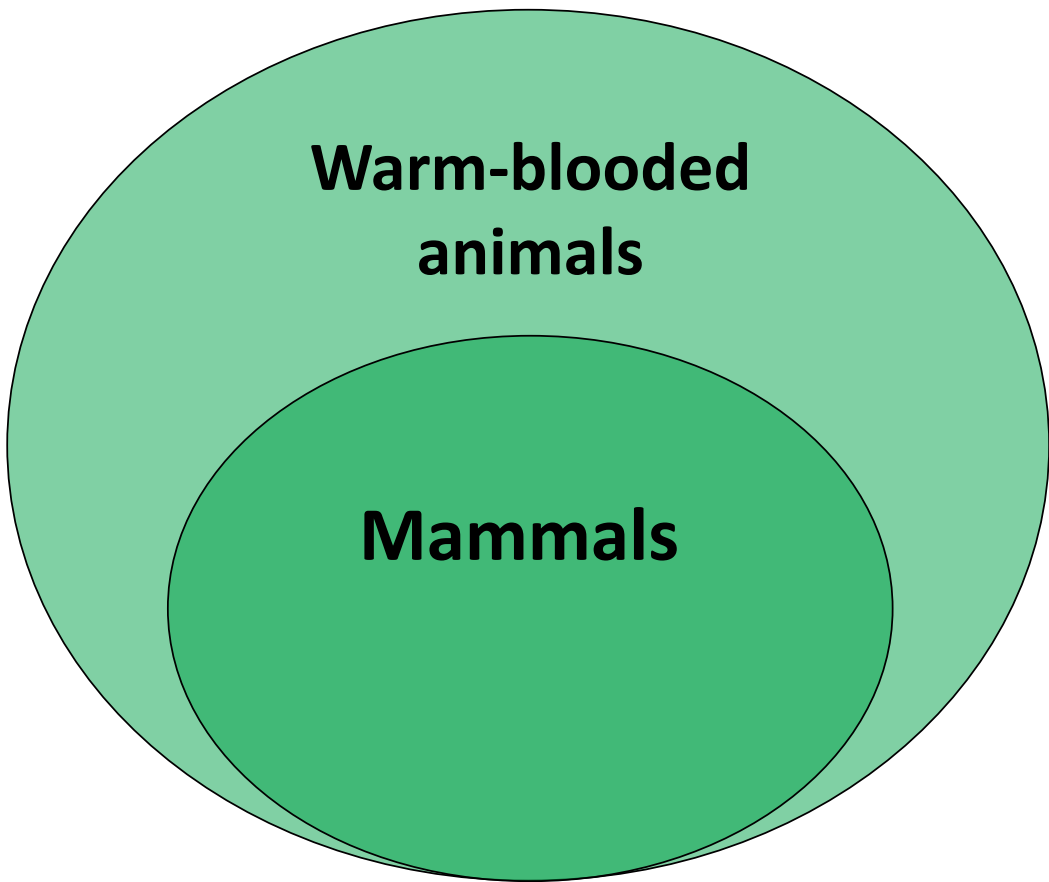
The **definitional statement** "a mammal is warm-blooded" is certain and can never be disproven, not even if a mammal-like, cold-blooded animal were discovered living on a remote island.

No matter how mammal-like the animal looks, it isn't a mammal unless it is warm-blooded. **It's the law.**

Being warm-blooded is part of  
**WHAT IT MEANS** to be a mammal

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**A DEFINITIONAL STATEMENT**  
is always true –  
it is true by **definition**

Legal Example:  
"A fraudulently-obtained prenup  
provision is unenforceable"

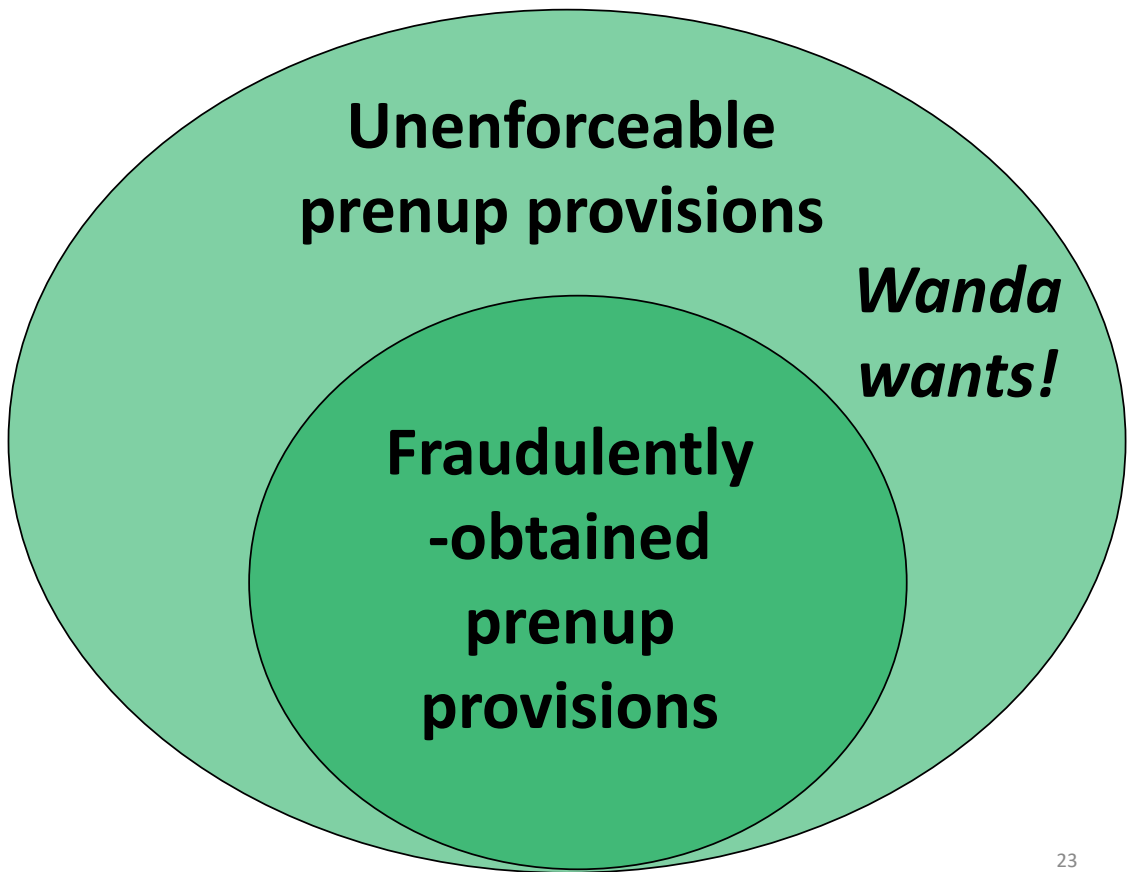
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The **definitional statement** "a fraudulently-obtained prenup provision is unenforceable" is certain, because it embodies an established, "**definitive**" legal principle.

Once a court rules that a prenup provision was fraudulently obtained, the provision is necessarily unenforceable. **It's the law.**

Being unenforceable is part of  
**WHAT IT MEANS** to have been  
fraudulently obtained



**AN EMPIRICAL STATEMENT**  
may or may not be true –  
it **requires proof.**

General Example:  
"A Pavlovian-conditioned dog  
salivates when a bell rings"

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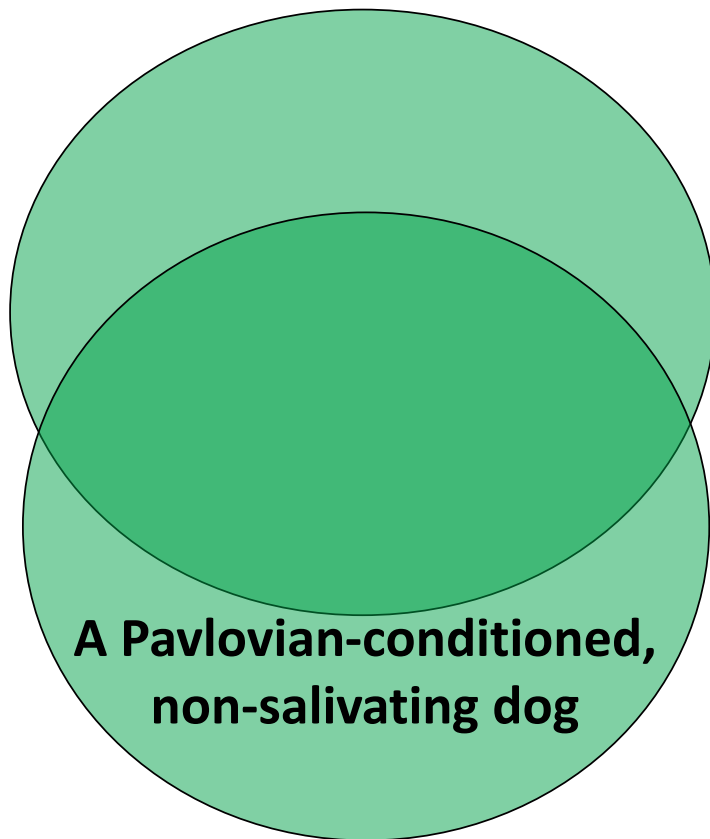


As scientists conduct more experiments and discover that all tested Pavlovian-conditioned dogs salivate when a bell rings, it seems increasingly safe to **inductively** conclude that "a Pavlovian-conditioned dog salivates when a bell rings."

The conclusion will never be certain, however, because some day a scientist may discover a dog that **undergoes Pavlovian conditioning, but doesn't salivate** when a bell rings.

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**does  
this dog  
exist?**

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**AN EMPIRICAL STATEMENT**  
may or may not be true –  
it **requires proof.**

Legal Example:  
"Section 7 was  
fraudulently obtained"

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Wanda's contention that Section 7 was fraudulently obtained requires **empirical proof**.

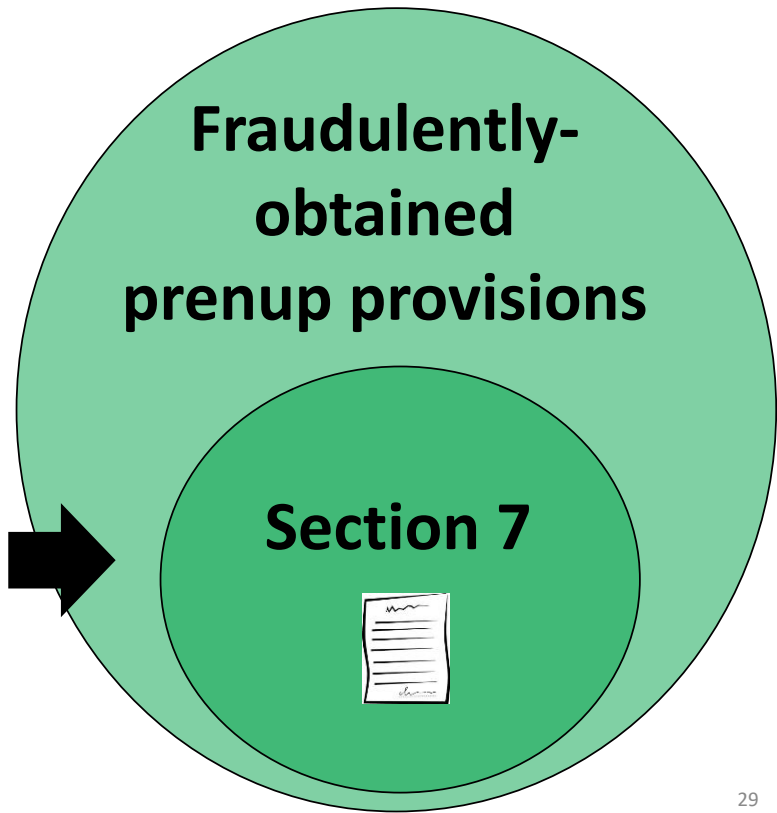
Our bifurcated trial over Section 7 resembles a **scientific experiment**, the object of which is to determine whether Section 7 was fraudulently obtained.

Wanda must carry the **burden of proof**.

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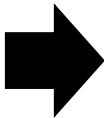
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**Wanda's  
contention**



**Fraudulently-  
obtained  
prenup  
provisions**

**Harold's  
contention**



**Section 7**

A  
**DEFINITIONAL**  
statement is  
always certain

**mathematics**  
is based on

**definitional**  
statements

An **EMPIRICAL**  
statement  
might be  
probable, but  
is never  
certain

**science** is  
based on

**empirical**  
statements

**law** is  
based on

**definitional**  
& **empirical**  
statements

A **DEFINITIONAL**  
statement

Is a statement  
of **LAW**

An **EMPIRICAL**  
statement

Is a statement  
of **FACT**



A **DEFINITIONAL**  
trial court error

Is an error  
of **LAW**

An **EMPIRICAL**  
trial court error

Is an error  
of **FACT**

A **DEFINITIONAL**  
trial court error

**DE NOVO**  
appellate standard  
of review

An **EMPIRICAL**  
trial court error

**SUBSTANTIAL EVIDENCE**  
appellate standard  
of review

Advanced peak at syllogism:  
***Major premise = Definitional statement***  
***Minor premise = Empirical statement***

## Syllogism: Legal Example

<b>Major Premise</b>	A fraudulently-obtained prenup provision is unenforceable
<b>Minor Premise</b>	Section 7 was <u>fraudulently obtained</u>
<b>Conclusion</b>	Section 7 is unenforceable

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## Syllogism: Legal Example

<b>Major Premise</b>	A fraudulently-obtained <b>LAW</b> prenup provision is unenforceable
<b>Minor Premise</b>	Section 7 was <u>fraudulently obtained</u>
<b>Conclusion</b>	Section 7 is unenforceable

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## Syllogism: Legal Example

<b>Major Premise</b>	A fraudulently-obtained prenup provision is unenforceable	<b>LAW</b>
<b>Minor Premise</b>	Section 7 was <u>fraudulently obtained</u>	<b>FACT</b>
<b>Conclusion</b>	Section 7 is unenforceable	

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## Syllogism: Legal Example

<b>Major Premise</b>	A fraudulently-obtained prenup provision is unenforceable	<b>LAW</b>
<b>Minor Premise</b>	Section 7 was <u>fraudulently obtained</u>	<b>FACT</b>
<b>Conclusion</b>	Section 7 is unenforceable	<b>RULING</b>

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## Two Types of Statements

**Definitional Statement** A fraudulently-obtained prenup provision is unenforceable **LAW**

**Empirical Statement** Section 7 was fraudulently obtained **FACT**

**Conclusion** Section 7 is unenforceable **RULING**

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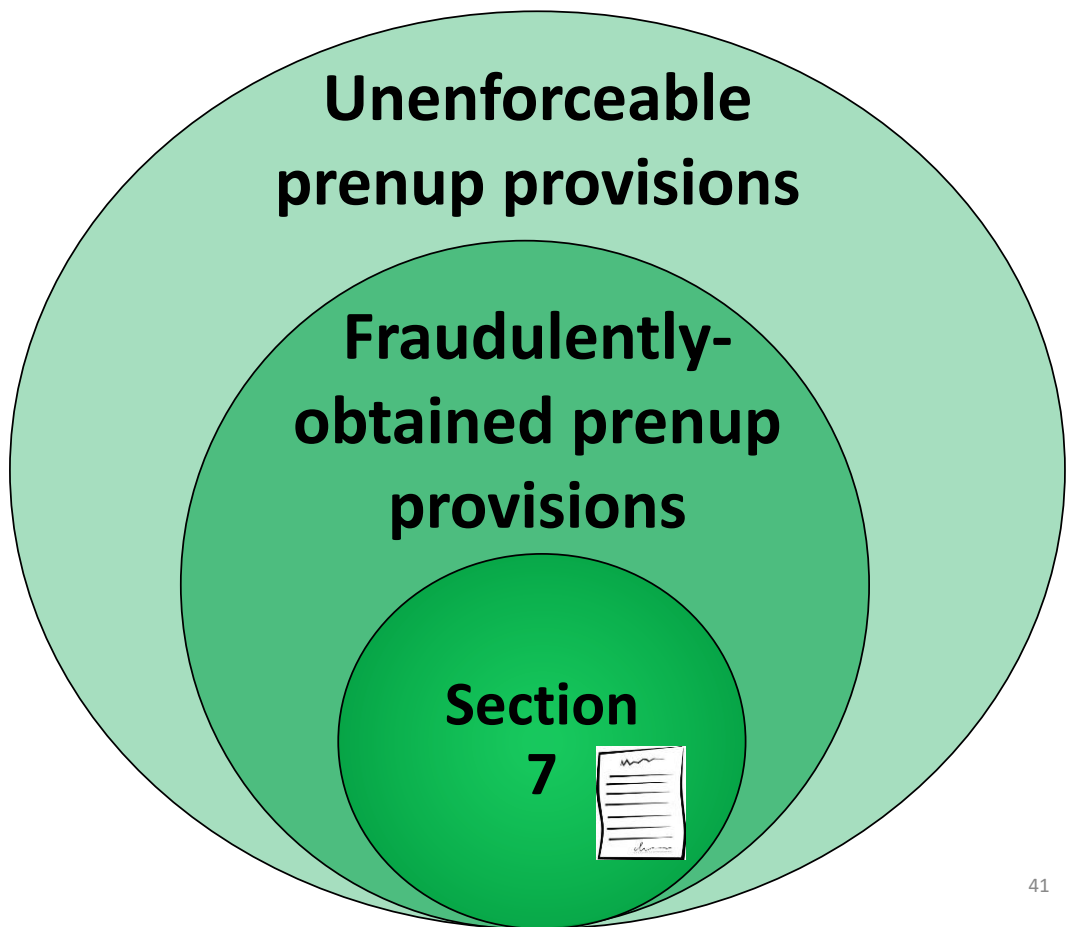
## Two Appellate Standards of Review

<b>De Novo</b>	A fraudulently-obtained prenup provision is unenforceable	<b>LAW</b>
<b>Substantial Evidence</b>	Section 7 was <u>fraudulently obtained</u>	<b>FACT</b>
<b>Conclusion</b>	Section 7 is unenforceable	<b>RULING</b>

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LOGIC ARGUMENTS  
are either:

- 1. DEDUCTIVE, or**
- 2. INDUCTIVE.**

## Deductive Arguments vs. Inductive Arguments

- A **deductive** argument always begins with a **general proposition** (e.g., "all dogs")
- An **inductive** argument always begins with a **particular proposition** (e.g., "this dog")



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## The Two Types of Deductive Arguments

A **deductive** argument (beginning with a **general** proposition) either:

- ends with a **general** proposition (*rarely used*), or
- ends with a **particular** proposition ("**syllogism**")

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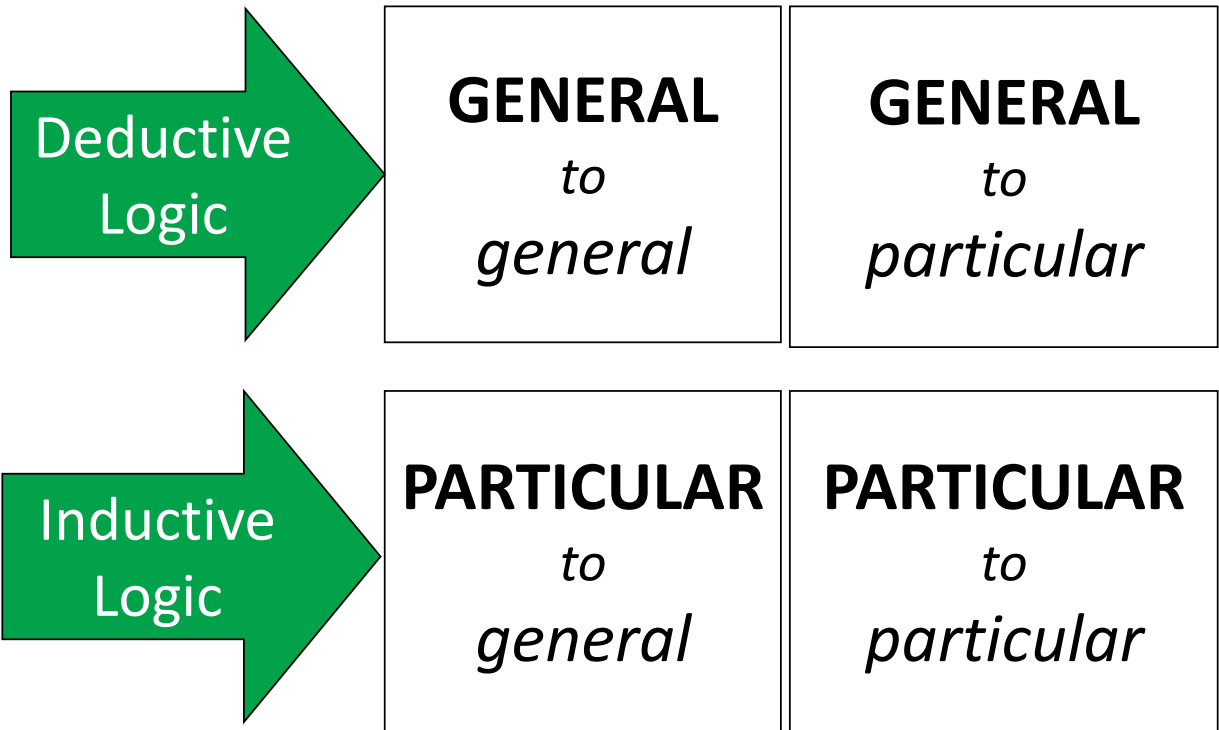
## The Two Types of Inductive Arguments

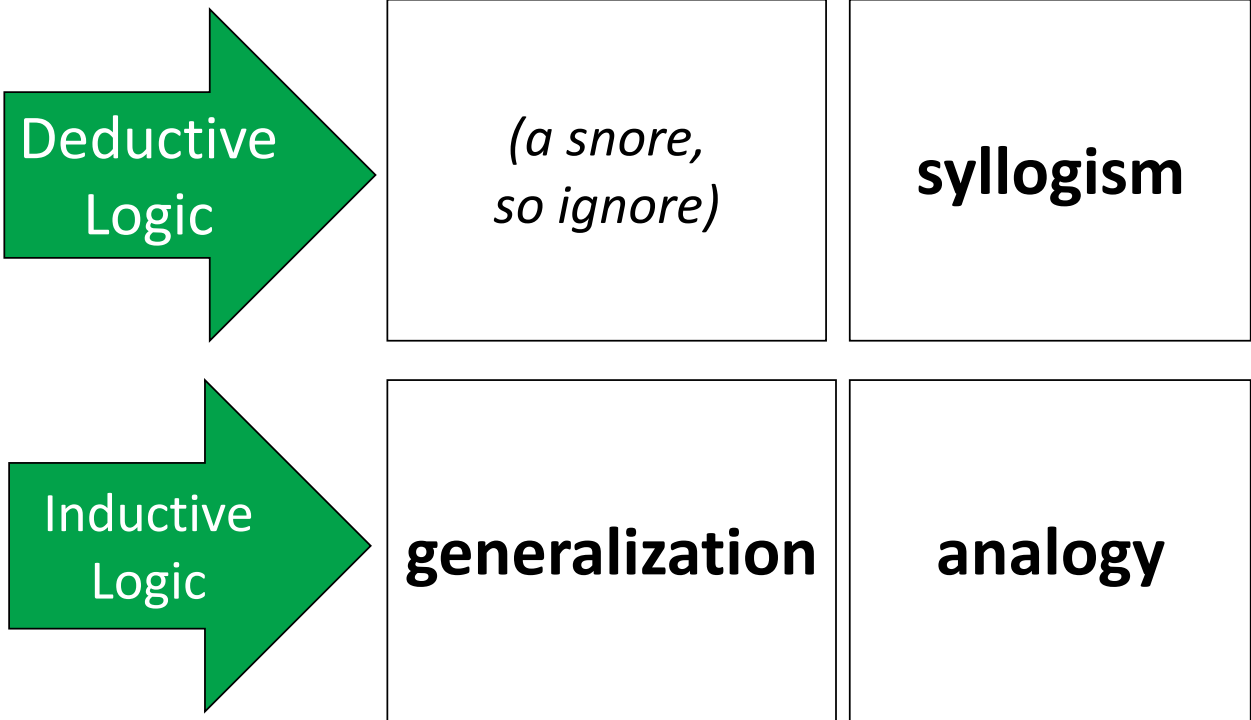
An **inductive** argument (beginning with a **particular** proposition) either:

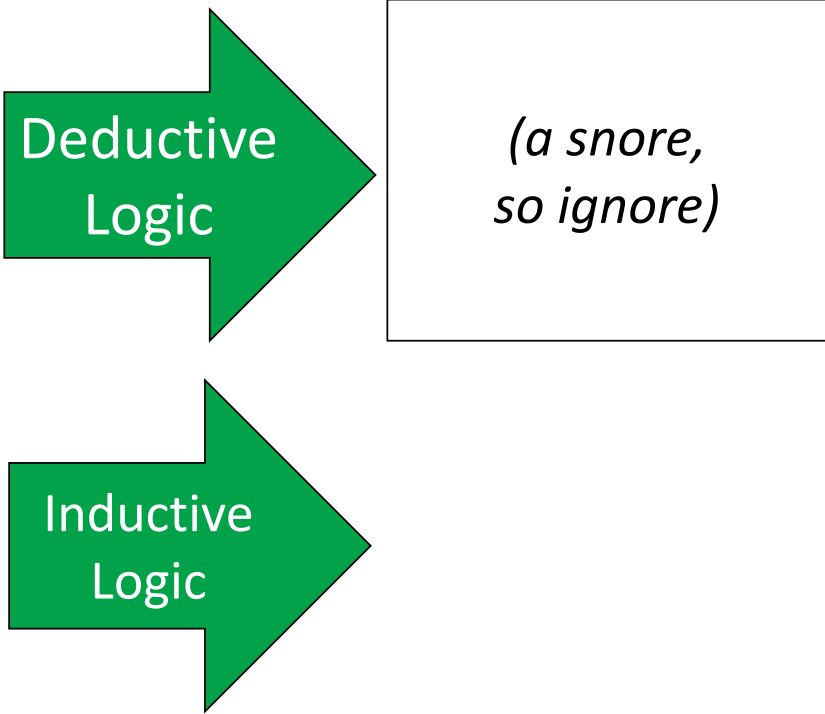
- ends with a **general** proposition ("generalization"), or
- ends with a **particular** proposition ("analogy")

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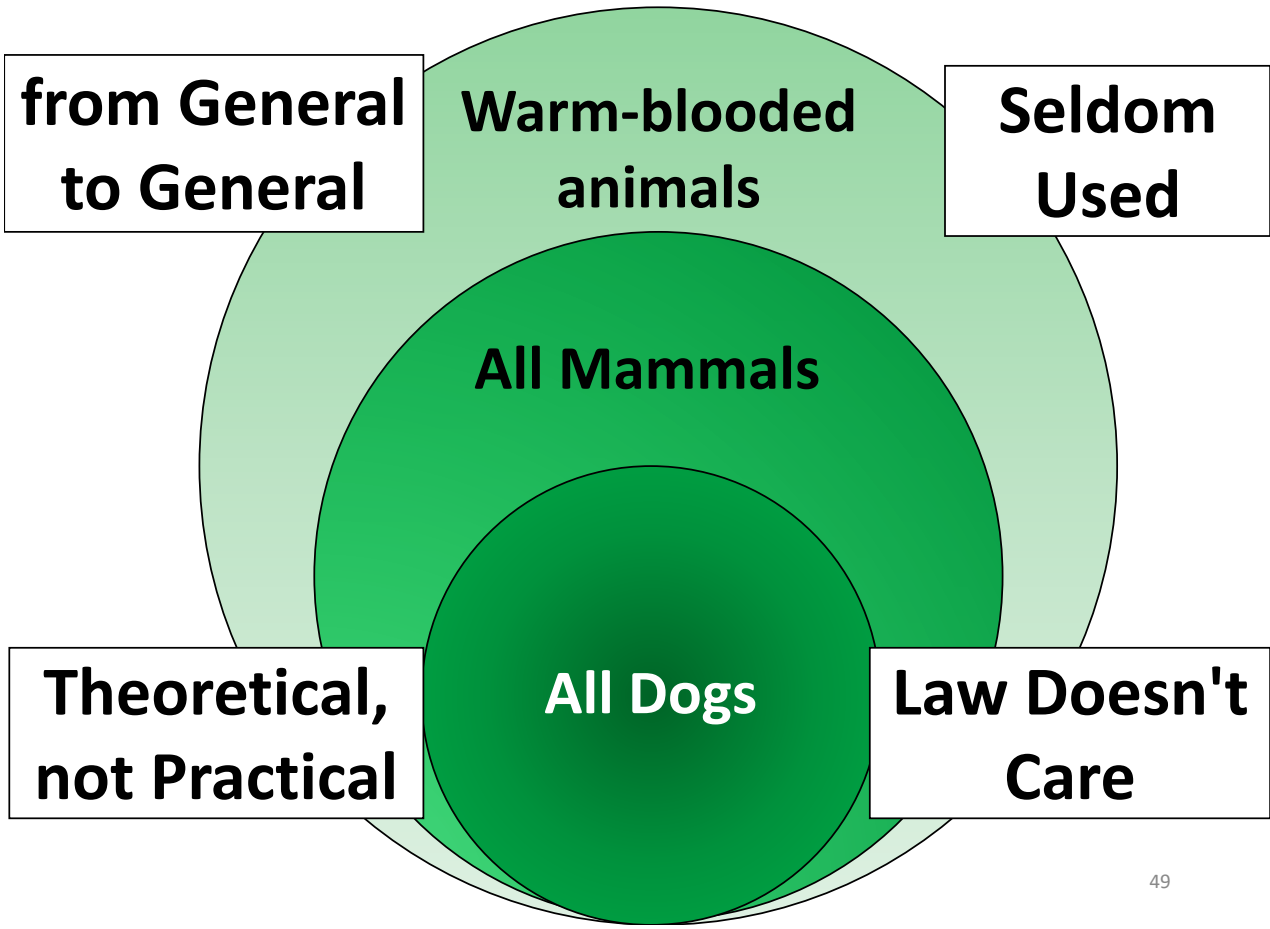
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Law has **little interest** in:

- All conceivable robbers,
- All conceivable tortfeasors, or
- All conceivable fathers.

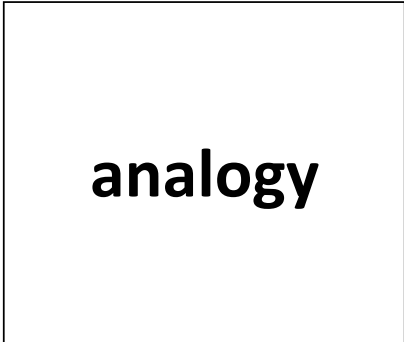
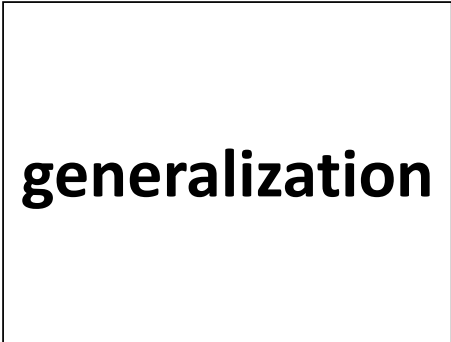
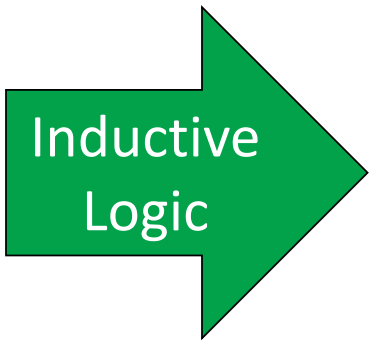
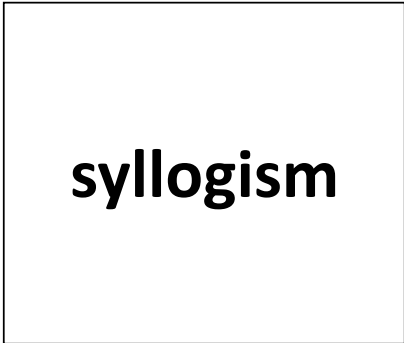
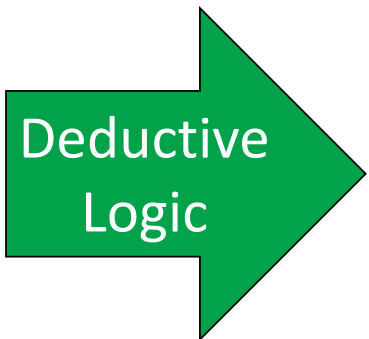
Law has **great interest** in:

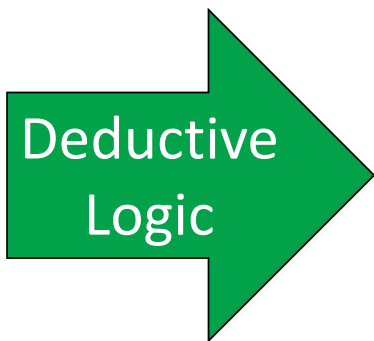
- Is X a robber?
- Is Y a tortfeasor?
- Is Z a father?

***Law distinguishes and differentiates***

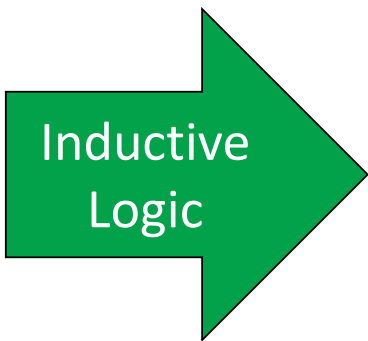
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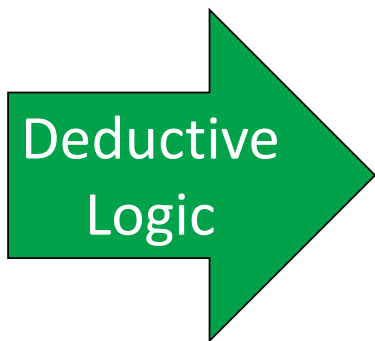


**SYLLOGISM**  
applies General  
legal principles to a  
Particular Section 7

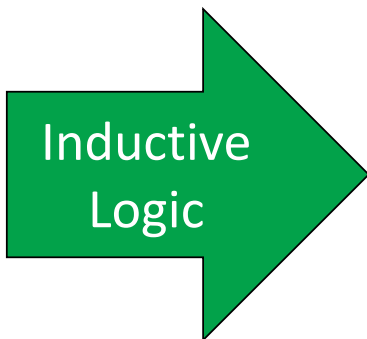


**GENERALIZATION**  
decides whether a  
line of Particular  
appellate rulings  
has created a  
General  
legal principle

**ANALOGY**  
decides whether  
a Particular  
precedent  
applies to a  
Particular  
Section 7



**SYLLOGISM**  
**applies General**  
**legal principles to a**  
**Particular Section 7**

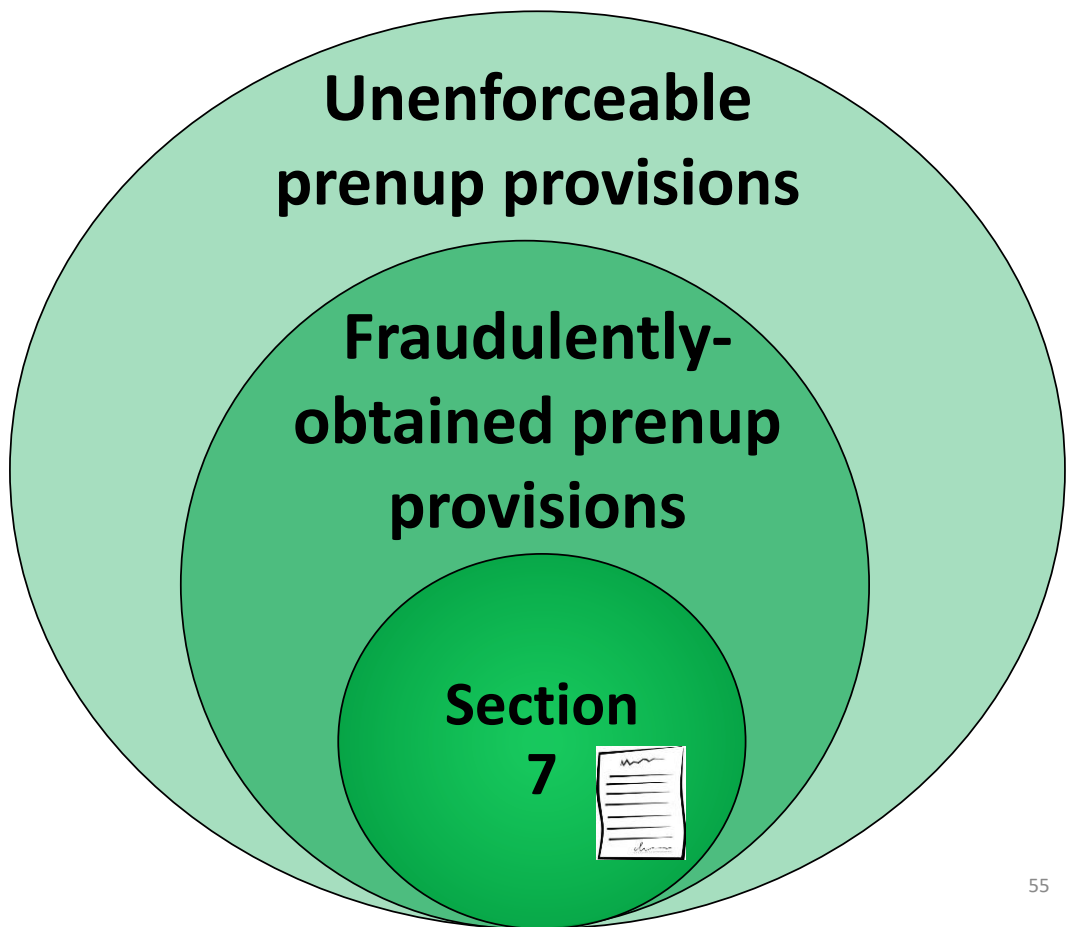


## Syllogism: Legal Example

<b>Major Premise</b>	A fraudulently-obtained prenup provision is unenforceable	<b>LAW</b>
<b>Minor Premise</b>	Section 7 was <u>fraudulently obtained</u>	<b>FACT</b>
<b>Conclusion</b>	Section 7 is unenforceable	<b>RULING</b>

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Law school teaches the syllogism as "IRAC" ("Issue, Rule, Analysis, Conclusion") where:

Issue

is the syllogism's *subject matter*

Rule

is the syllogism's  
*major premise (LAW)*

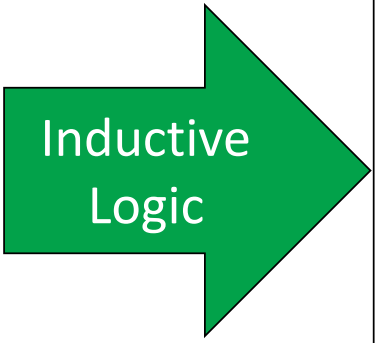
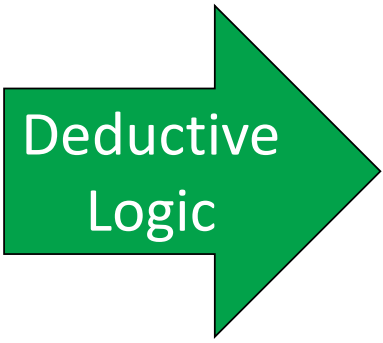
Analysis

applies the syllogism's  
*major premise (LAW)* to its  
*minor premise (FACT)*

Conclusion

is the syllogism's  
*conclusion (RULING)*





**GENERALIZATION**  
decides whether a  
line of Particular  
appellate rulings  
has created a  
**General**  
legal principle

## Generalization: General Example

Pavlovian-conditioned **Dog Snoopy**  
salivates when a bell rings.

Pavlovian-conditioned **Dog Lassie**  
salivates when a bell rings.

Pavlovian-conditioned **Dog Scooby-Do**  
salivates when a bell rings.

*(+ 4,300 other dogs)*

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## Generalization: General Example

Pavlovian-conditioned **Dog *Snoopy***

salivates

Pavlovian-conditioned

salivates

Pavlovian-conditioned

salivates

**Tentative conclusion:**  
**ALL** Pavlovian-conditioned  
dogs salivate when a bell rings

*(+ 4,300 other dogs)*

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## Generalization: Legal Example

In published **Appellate Case A**,  
a fraudulently-obtained prenup  
provision was held unenforceable.

In published **Appellate Case B**,  
a fraudulently-obtained prenup  
provision was held unenforceable.

In published **Appellate Case C**,  
a fraudulently-obtained prenup  
provision was held unenforceable.

*(+ 43 other published contract cases)*

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## Generalization: Legal Example

In published **Appellate Case A**,  
a fraudulently-obtained prenup  
prov

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a fraudulently-obtained prenup  
provision was held unenforceable.

*(+ 43 other published contract cases)*

**Tentative conclusion:**  
**ALL** fraudulently-obtained  
prenup provisions are  
unenforceable

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**DANGER  
AHEAD!**



**DANGER  
AHEAD!**

The jurist who proceeds  
without caution may  
commit the logical  
**fallacy of hasty generalization.**

**DANGER  
AHEAD!**



**DANGER  
AHEAD!**

The jurist must differentiate between  
the two kinds of statements  
an appellate court makes:  
**ratio decidendi** and  
**obiter dictum**

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***Ratio decidendi*** means "rationale for the decision." Such an appellate court statement is **mandatory authority**.

***Obiter dictum*** ("obiter" = "incidentally"; "dictum" = "said") means "said in passing." Such an appellate court statement is merely **persuasive authority**.



**Guiding principle of Common Law System:**

Persons who have behaved similarly should receive similar treatment under law.

**Practicality of Common Law System:**

Appellate justices provide guidance to trial judges, litigating attorneys, and the public regarding the proper application of legal principles to particular factual settings.

A dictum statement not binding:

- An appellate court's dual functions are **dispute resolving** and **lawmaking**.
- The court's lawmaking **power** derives from its dispute-resolving **duty**.
- A dictum statement is unnecessary to the court's dispute-resolving duty.
- Therefore, a dictum statement does not make law.

Deductive  
Logic

Inductive  
Logic

**ANALOGY**  
decides whether  
a Particular  
precedent  
applies to a  
Particular  
Section 7

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## Analogy: General Example

Pavlovian-conditioned **Dog Fido** salivates when a bell rings.

**Cat Felix** is similar to **Dog Fido**

in these ways:

[Similarity A]

[Similarity B]

[Similarity C]

00

## Analogy: General Example

Pavlovian-conditioned **Dog Fido**

salivates

**Cat Felix**

in the

[Similarity A]

[Similarity B]

[Similarity C]

**Tentative conclusion:**  
Pavlovian-conditioned  
**Cat Felix** will salivate  
when a bell rings

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What similarities between **Fido** and **Felix** are "meaningful" for purposes of predicting Felix's response to Pavlovian conditioning?

How compelling is the **Fido-to-Felix analogy** if the similarities between the animals are that they both:

- A. Possess saliva glands?
- B. Possess autonomic nervous systems?
- C. Get fleas?

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## Analogy: Legal Example

The fiancée's representations in **Wanda's Precedent Case** were found to be fraudulent. The fiancée's representations in **Wanda's Precedent Case** are similar **Harold's representations** in these ways:

[Similarity A]

[Similarity B]

[Similarity C]

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## Analogy: Legal Example

The fiancée's representations in **Wanda's**  
~~Precedent Case~~ were found to be fraudulent,

The

Pre

rep

[Sin

[Sin

[Similarity C]

**Wanda's asserted conclusion:**  
Harold's representations were  
fraudulent, and therefore Section  
7 was fraudulently obtained

Case

72

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What similarities between the **fiancée's misrepresentations in Wanda's Precedent Case** and **Harold's misrepresentations** are important for purposes of determining whether Wanda's Precedent Case comprises mandatory authority? How compelling is the **analogy** if both fiancées:

- A. Misrepresented the **value of a yacht** (which, in both cases, turned out to be far more valuable than the amount represented)?
- B. Misrepresented the **ownership of a yacht** (in both cases, the fiancée turned out to have owned 100%, not the 10% as represented)?
- C. Misrepresented the **color of the boathouse** in which a yacht was stored?

## Obviously, a judge's job is to **WEIGH** the similarities.

- It is not the mere numbers of similarities, but the **importance of the similarities**, that matters.
- If both fiancées misrepresented the color of the boathouse, the judge will ignore that "similarity."
- The colors of the respective boathouses are no more important than the fact that dogs and cats both get fleas.



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*Harris v. Capital Growth Investors XIV*  
(1991) 52 Cal.3d 1142, 1157:

" . . . prior decisions are controlling  
only as to cases presenting  
**the same factual situation . . . .**"

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*Harris v. Superior Court (Smets)*  
(1992) 3 Cal.App.4th 661, 666-667:

"In an attempt to extract legal principles from an opinion that supports a particular point of view, we must not seize upon those facts, the pertinence of which goes only to the circumstances of the case but is not material to its holding. The *Palsgraf* rule, for example, is not limited to train stations."

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## Analogy

### **Wanda's Precedential Case**

Fact A

Fact B

Fact C

### **Basket Case**

Fact A

Fact B

Fact C

### **Harold's Precedential Case**

Fact A

Fact B

Fact C

# Trial Proof Map



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## Analogy

### Wanda's Precedential Case

Fact A

Fact B

Fact C

### Basket Case

Fact A

Fact B

Fact C

## Syllogism

**Major Premise** A fraudulently-obtained prenup provision is unenforceable **LAW**

**Minor Premise** Section 7 was fraudulently obtained **FACT**

**Conclusion** Section 7 is unenforceable **RULING**

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