Northern California Chapter AAML 2018 Symposium

Fresh approach to Moore/Marsden

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1



the Moore/Marsden two-step

Step I:

The Community is reimbursed, dollar-for-dollar, its mortgage principal payments.

Step II: (CP "pro tanto" share) The Community receives a pro tanto portion of Blackacre's during-marriage appreciation, calculated with the **CP pro tanto fraction**:

Numerator: Community's mortgage principal payments (*i.e., Step I*).

Denominator: BLACKACRE'S PURCHASE PRICE (down payment *plus* mortgage).

3

Community's pro tanto fraction:

Princ. Pmts.

Purch. Price

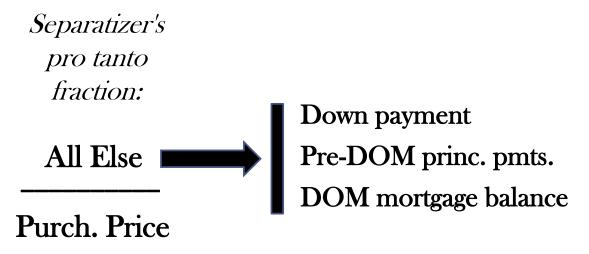
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Separatizer's pro tanto fraction:

All Else

Purch. Price

5



OUR WORLD-FAMOUS PRO TANTO FRACTIONS!

Separatizer's pro tanto fraction:

All Else

Purch. Price

Community's pro tanto fraction:

Princ. Pmts.

Purch. Price

Grinius, Branco

Grinius

"Intent of the lender doctrine": a refi during marriage (almost always) re-characterizes the mortgage from SP to CP.

A *Grinius* refi **BENEFITS THE COMMUNITY** in *M/M* by MIGRATING THE MORTGAGE:

Branco

from the numerator of the **Separatizer's pro tanto fraction** . . .

. . . to the numerator of the **Community's pro tanto fraction**.

A *Grinius* refi benefits the Community with the "*Branco* Bump"

Separatizer's pro tanto

fraction:

Community's pro tanto

fraction:

All Else

migrating mortgage

Princ. Pmts.

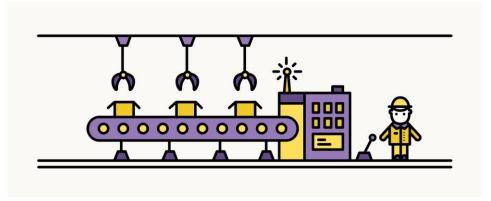
Purch. Price

Purch. Price

After our decades of drinking the *Moore/Marsden* Kool-Aid, we've acquired a taste for the doctrine, which we've learned to apply mechanically.





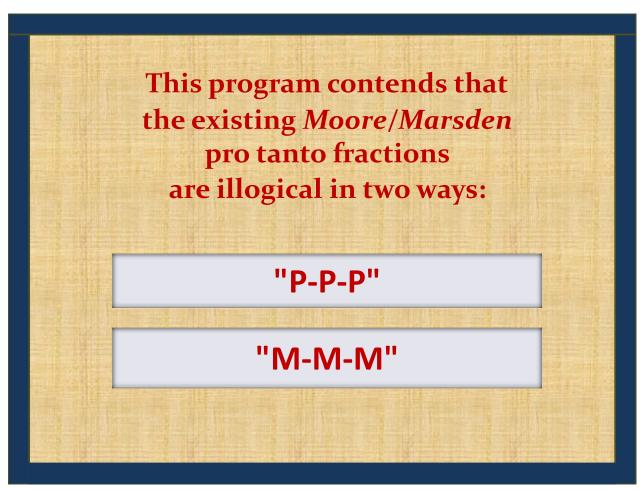


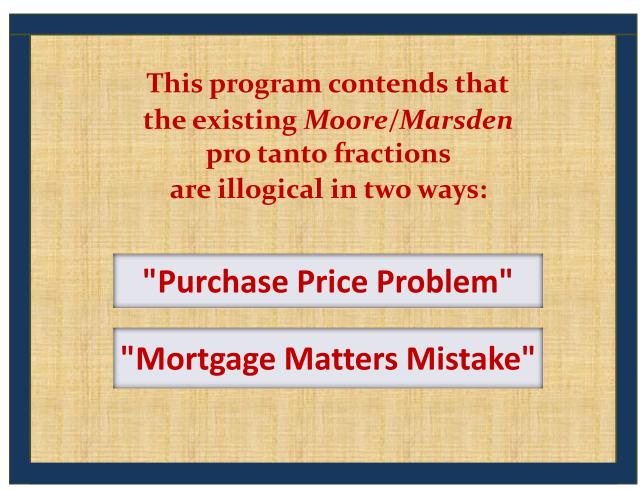
but today let's take a peek under the hood



maybe it's time for a modern *Moore/Marsden*

12





Purchase Price Problem

Existing pro tanto fractions use Blackacre's **PURCHASE PRICE** (IRMO Marsden)

The fractions should instead use Blackacre's **DOM VALUE** (Bono v. Clark)

15

Mortgage Matters Mistake

Existing pro tanto fractions use Blackacre's **EQUITY** and **MORTGAGE** (through analogies with *Lucas* and *Aufmuth*)

The fractions should instead use Blackacre's **EQUITY ONLY** (Good Business Sense)

16

Let's talk business sense . . .

Begin by disregarding what you've learned about *Moore/Marsden*





Remove your Moore/Marsden chip



Imagine that you're writing a partnership financial arrangement for your business professor

You and I were college drinking buddies









Years after graduation, we run into each other in a bar (go figure) and talk investments

19



You let me invest \$50k cash into your Blackacre business

20

	FMV	Mort.	Equity
Purch	\$500k	\$400k	\$100k
DOP	\$900k	\$350k	\$550k



our deal – using your "Business Sense Approach"

You say my \$50k bought a 1/12 interest

- ► You contribute Blackacre's \$550k equity

 (The fact that Blackacre's original equity was only \$100K is irrelevant. It could have been \$10K wouldn't matter.)
- I contribute \$50k (paid against the mortgage)
- Partnership now worth (\$550k + \$50k =) \$600k
- I own a (\$50k/\$600k =) 1/12 interest
- You retain an (\$550k/\$600k =) 11/12 interest

23

My benefits from my 1/12 interest:

If Blackacre generates a positive cashflow of \$12k per month:

- **►** I receive (1/12 x \$12k =) \$1k per month
- ► You receive (11/12 x \$12k =) \$11k per month If some day we sell Blackacre, netting \$1,200,000:
- ► I receive (1/12 x \$1,200,000 =) \$100,000
- ► You receive (11/12 x \$1,200,000 =) \$1,100,000



Your professor gives you high marks because your partnership arrangement is financially sound

Now let's recall what we were taught about *Moore/Marsden*





We'll re-install our Moore/Marsden chip

26

We'll prepare for Revisionist History . . .



... and for Marsden magic!

27

I am a law student

Last night Professor Disso explained Moore/Marsden to my CP class.

Now I understand the *Marsden* approach to crediting a new \$50k mortgage principal payment toward a previously-existing investment.

The approach is to use **Blackacre's Purchase Value** in the pro tanto fraction denominators.

Here, let me explain it to you . . .



our deal – using my "*Marsden* Approach"

Marsden says my \$50k bought a 1/3 interest

You contribute Blackacre's original \$100k equity

(The denominators of *Marsden's* pro tanto fractions are Blackacre's purchase price, NOT its "date of partnership" or "DOM" FMV.)

- ► I contribute \$50k (paid against the mortgage)
- Partnership now worth (\$100k + \$50k =) \$150k
- ► I own a (\$50k/\$150k =) 1/3 interest
- You retain an (\$100k/\$150k =) 2/3 interest

30

My benefits from my 1/3 interest:

If Blackacre generates a positive cashflow of \$12k per month:

- **►** I receive (1/3 x \$12k =) \$4k per month
- ► You receive (2/3 x \$12k =) \$8k per month If some day we sell Blackacre, netting \$1,200,000:
- ► I receive (1/3 x \$1,200,000 =) \$400,000
- You receive (2/3 x \$1,200,000 =) \$800,000

31

I love this Marsden approach

Your Business Sense Approach measures my present \$50k contribution against Blackacre's present value

My *Marsden* Approach instead measures my \$50k present contribution against Blackacre's purchase value

I appreciate your appreciation

By using your 1/12 pro tanto fraction, the \$450k in **Pre-Partnership Appreciation benefits YOU.**

It's fair, since you brought the \$450k to the table (in addition to your \$100k cash down payment)

But using my 1/3 pro tanto fraction, the \$450k in **Pre-Partnership Appreciation benefits ME.**

Bono v Clark

(First Spoiler Alert: *Bono* is valid California *Moore/Marsden* precedent that credits the Separatizer with Blackacre's pre-marital appreciation)



Sixth DCA Justice
William Wunderlich
(up-stream
swimming jurist)



Revisionist historians rejoice! You have just watched Marsden's magic wand . . .



... turn back time!

Whose denominator makes sense?

Your Business Sense Denominator: my \$50k plus your \$550k NOW equity =

\$50k = <u>1</u> \$600k 12

My *Marsden* Denominator: my \$50k plus **\$100k PURCHASE DATE equity =**

 $\frac{$50k}{150k} = \frac{1}{3}$

36

Your denominator makes sense!

Your Business Sense Denominator: my \$50k plus your \$550k NOW equity =

\$50k = 1 \$600k 12

My Marsden Denominator: my \$50k plus \$100k PURCHASE DATE equity =

\$50k = <u>1</u> **\$150k - 3**

Have you ever become so upset trying to understand "the Purchase Price Denominator Theory" . . .



... that you feared you were going **crazy**?



Well, I have some good news for you.

38

it's not **you** that's crazy . . .

. . . it's:



"the Purchase Price Denominator Theory"







If I had proposed my

Marsden Purchase Date

Denominator to your

business professor . . .

Marsden Purchase Price Denominator: \$50k plus \$100k PURCHASE DATE equity =

<u>\$50k</u> = <u>1</u> \$150k **3**



. . . she would likely have gently steered me toward an alternate career path



But the Purchase Price Denominator is THE LAW according to *Marsden*!



All of our treatises direct use of Purchase Price pro tanto denominators pursuant to *Marsden*

- Matthew Bender's California Family Law
 Practice & Procedure (at §21.03 and §21.81 Worksheet)
- Matthew Bender's Complex Issues in California Family Law (at §E6.04[4])
- Rutter Group's Family Law (at §§8:295, 8:307)
- Rutter Group's Propertizer (at "Marsden Worksheet")
- Attorney's Briefcase (at "Summary of Law, Application of Moore/Marsden formula")

Moore/Marsden Kool-Aid: "YUM, YUM"!



45

NOTE:

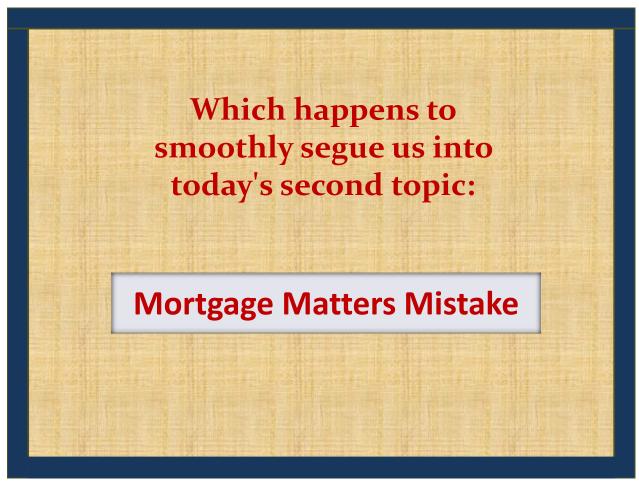
the preceding discussion of the

Purchase Price Problem

didn't analyze Blackacre's past and present **FMVs** . . .

. . . it instead analyzed Blackacre's past and present **EQUITIES.**

46



Mortgage Matters Mistake

Existing pro tanto fractions use Blackacre's **EQUITY** and **MORTGAGE** (through analogies with *Lucas* and *Aufmuth*)

The fractions should instead use Blackacre's **EQUITY ONLY** (Good Business Sense)

48

Let's view both the

Purchase Price Problem

and the

Mortgage Matters Mistake

in context of our Blackacre numbers

		FMV	Mort.	Equity
?→	Purch	\$500k	\$400k	\$100k
?→	DOM	\$900k	\$350k	\$550k

Purchase Price Problem

		FMV	Mort.	Equity
Marsden → (illogical)	Purch	\$500k	\$400k	\$100k
Bono → (logical)	DOM	\$900k	\$350k	\$550k

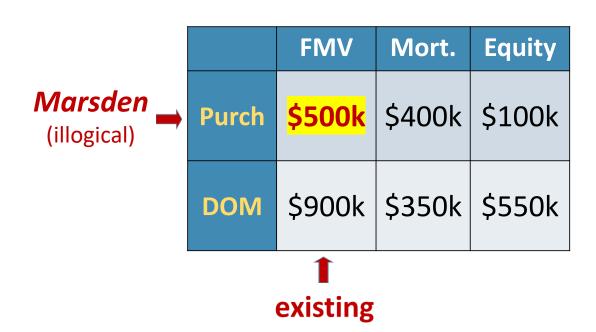
Purchase Price Problem

	FMV	Mort.	Equity
Purch	\$500k	\$400k	\$100k
DOM	\$900k	\$350k	\$550k
	1		1
	3		

Mortgage Matters Mistake

	FMV	Mort.	Equity
Purch	\$500k	\$400k	\$100k
DOM	\$900k	\$350k	\$550k
	Î "better'		

Mortgage Matters Mistake



Customary practice: both "mistakes" made

		FMV	Mort.	Equity
	Purch	\$500k	\$400k	\$100k
Bono → (logical)	DOM	\$900k	\$350k	<mark>\$550k</mark>



Granberg's pitch: neither "mistake" made

		FMV	Mort.	Equity
	Purch	\$500k	\$400k	\$100k
Bono → (logical)	DOM	\$900k	\$350k	<mark>\$550k</mark>



Recall that this "Business Sense Approach" made sense to you – and to your MBA professor!

Mortgage Matters Mistake

The pro tanto fractions use Blackacre's **EQUITY** and **MORTGAGE** (through analogies with *Aufmuth* and *Lucas*)

The fractions should instead use Blackacre's **EQUITY ONLY**(Good Business Sense)

Is it logical for *Moore/Marsden's* pro tanto fractions to consider both:

- Blackacre's equity, and
- Blackacre's mortgage?

(Another Spoiler Alert: if we **ignore the mortgages** when performing our *Moore/Marsden* calculations,
those **annoying** *Branco* **Bumps**will never again darken our doors!)

A *Grinius* refi benefits the Community with the "*Branco* Bump"

Separatizer's pro tanto fraction:

Community's pro tanto fraction:

All Else

migrating mortgage
Princ. Pmts.

Purch. Price

Purch. Price

Husbands and wives, step right up and try your luck at winning . . .



... 400,000 Moore/Marsden Bucks!

What accomplishment should win a spouse 400,000 *Moore/Marsden* Bucks?

Non-Separatizer Nelda guesses: "EARNING \$400,000?"





Separatizer Sam guesses: "OWING \$400,000?"





Who is right?

M/M rules: "Sam is right!"

61



Non-Separatizer Nelda proudly tells Judge Wise: "Look what I did!"



- "I worked at my job for four years,
 earning a total of \$400,000 –
- thus receiving \$300,000 after tax –
- which I used to pay \$300,000 PITI –
- thereby paying \$50,000 in principal!"

Impressive accomplishment!

The Community clearly deserves . . .



Judge Wise

... 50,000 Moore/Marsden Bucks!

63



Non-Separatizer Nelda asks Judge Wise:

"Really?
That's all?
Earning \$400,000 at my job

wins me only 50,000

Moore/Marsden Bucks?"

64

You misheard me, Ma'am.

I said "the Community clearly deserves . . .



Judge Wise

... 50,000 Moore/Marsden Bucks!"

65

Since Separatizer Sam is **half** of the Community . . .

you clearly deserve . . .



Judge Wise

... 25,000 Moore/Marsden Bucks!

66



"Moore/ Marsden stinks!"

67



Separatizer
Sam proudly tells
Judge Wise:
"Look what I did."



l **borrowed** \$400,000!

(and haven't repaid a dime)

68

Very impressive accomplishment!

Separatizer
Sam clearly
deserves . . .



Judge Wise

... 400,000 Moore/Marsden Bucks!

69

Because Separatizer Sam borrowed \$400,000, his pro tanto numerator wins 400,000 *Moore/Marsden* Bucks

(**16 times** the 25,000 *Moore/Marsden* Bucks that Non-Separatizer Nelda won with her four years of work)

RESULT: the Separatizer-slanted pro tanto fractions award Sam almost all of the marital appreciation



"Moore/ Marsden rocks!"

71

A Grinius refi turns the tables









72

A Grinius refi benefits the Community with the "Branco Bump"

Separatizer's pro tanto

fraction:

Community's pro tanto fraction:

migrating mortgage

All Else

Princ. Pmts.

Purch. Price

Purch. Price

Separatizer Sam's 400,000 *Moore/Marsden* bucks **migrate** from his **HSP** pro tanto numerator to the **Community's** pro tanto numerator.

Now the **Community** wins nearly all of the marital appreciation!

Nelda's and Sam's Reactions:

74



"Moore/ Marsden rocks!"

75



"Moore/ Marsden stinks!"

	Effort	Benefit
Nelda earned \$400k		
Sam borrowed \$400k (no pmts)		
\$400k <i>Grinius</i> refi (no pmts)		

	Effort	Benefit
Nelda earned \$400k	Major effort by Nelda	Minor benefit to Nelda

	Effort	Benefit
Sam borrowed \$400k (no pmts)	Non-recourse loan (CCP§580(b))	Major benefit for Sam

	Effort	Benefit
\$400k <i>Grinius</i> refi (no pmts)	Non-recourse loan (CCP§580(b))	Major benefit for Nelda

"Well, that's Goofy!"



Bad Ron!

You've complained about "P-P-P" and "M-M-M," but have proposed no solutions

There's a name for that:

It's called "WHINING"!





the Purchase Price Issue:

Should the denominators of the protent tanto fractions be Blackacre's:

Purchase Price (Marsden)

or

DOM FMV (Bono)



IRMO Marsden (1982)

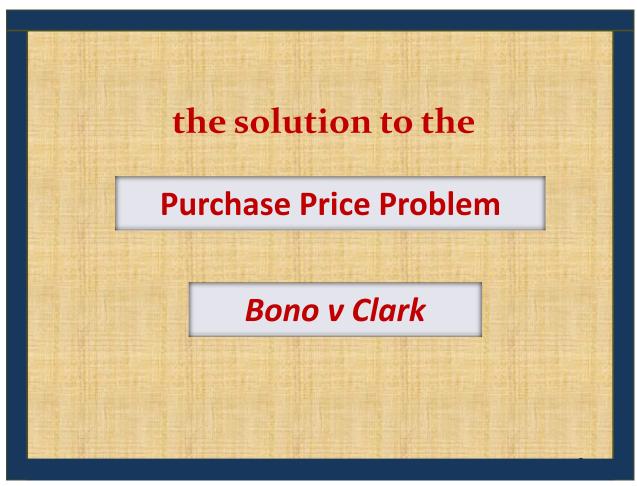


First DCA Justice Betty Barry-Deal

(longtime CEB Family Law Editor)



86



Bono v Clark (2002)



Sixth DCA Justice
William Wunderlich
(up-stream
swimming jurist)



IRMO Norviel (2002)

88

The difference between Purchase FMV and DOM FMV is . . . Pre-Marital Appreciation!

	FMV
Purchase	\$500k
DOM	\$900k

The difference between Purchase FMV and DOM FMV is . . . Pre-Marital Appreciation!

	FMV	
Purchase	\$500k	Marsden
DOM	\$900k	Bono

	FMV
Purchase	\$500k
Pre-DOM appreciation	<u>+ \$400k</u>
DOM	\$900k

THIS

must be
included in
the pro tanto
denominators

Saith Bono:

"There is [a] way in which our approach to pre-marital appreciation departs from the traditional *Moore/Marsden* formula: the point at which [premarital] appreciation is recognized in the calculation. * * *

Marsden "did not incorporate ... premarital appreciation into" the pro tanto fraction denominators. (p. 1426.)

Why the "Moore/Marsden doctrine"?

Why not just the "Moore doctrine"?

We needed *Marsden* because in *Moore* there was no premarital appreciation to apportion

93

Moore: no premarital appreciation

- Separatizer purchased Blackacre for \$57k only eight months before DOM
- Blackacre was still worth \$57k on date of marriage
- Premarital appreciation = 0%

94

Marsden: premarital appreciation

- Separatizer purchased Blackacre for \$38k nine years before DOM
- Blackacre was worth \$65k on date of marriage
- Premarital appreciation = 71%

QUESTION:

Which case requires the *Moore/Marsden* pro tanto denominators to use Blackacre's **Purchase Price – not its DOM FMV**?

- Moore (CSC), or
- Marsden (1st DCA)?

ANSWER:

Marsden (1st DCA)

96

Saith Marsden:

"The *Moore/Lucas/Aufmuth* formula makes no provision for prenuptial appreciation on property and therefore **offers no guidance.**" (p. 437.)

"We [use the purchase price as denominators to] compute the pro tanto community and separate property interests in the house." (p. 439.)

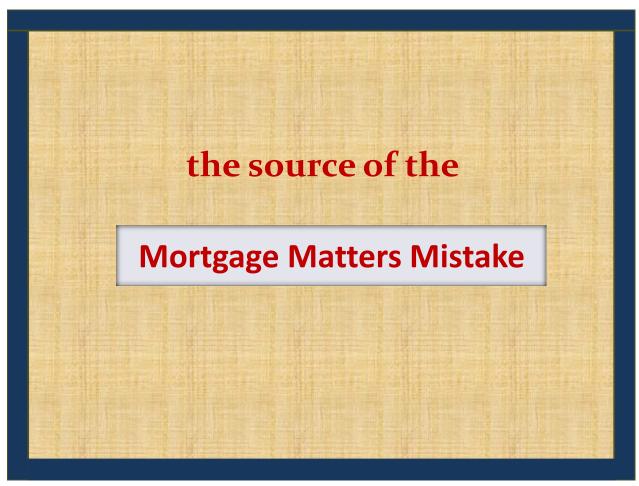


Court of appeal decisions ...



... merit equal legal dignity.

Auto Equity Sales, Inc. v. Superior Court





CSC Justice Wiley Manuel

Hastings Law Journal Editor-in-Chief, 1953 Graduate (Order of the Coif)

(Prosecuted William and Emily Harris for the Patty Hearst kidnapping)

wrote *Lucas*in August 1980
wrote *Moore*in October 1980

100

Lucas' "equal ownership" holding:

Spouses who own their residence as joint tenants own it equally, in the absence of "an agreement or understanding to the contrary"

Lucas' "equitable apportionment" sub-issue:

If there **IS** "an agreement or understanding to the contrary," should the pro tanto fractions: Include the mortgage (*Aufmuth*), or Ignore the mortgage (*Jafeman*)?

101



California
Family Law's
"Mortgage
Matters
Man"

Justice Manuel believed that the mortgage should be credited to the Separatizer (ala *Aufmuth*), not ignored (ala *Jafeman*).

Accordingly, in *Lucas* Justice Manuel adopted the *Aufmuth* pro tanto fractions as the correct apportionment formulae.

Justice Manuel so deeply admired the way the *Aufmuth* formula worked in *Lucas*, that 82 days later he adopted a mirror-image formula in *Moore*.

SO THERE! Now you know how our *Moore* formula was created – Justice Manuel copied it from *Aufmuth*!

Lucas

Moore

(82 days later)

"SP contribution to CP" formula:



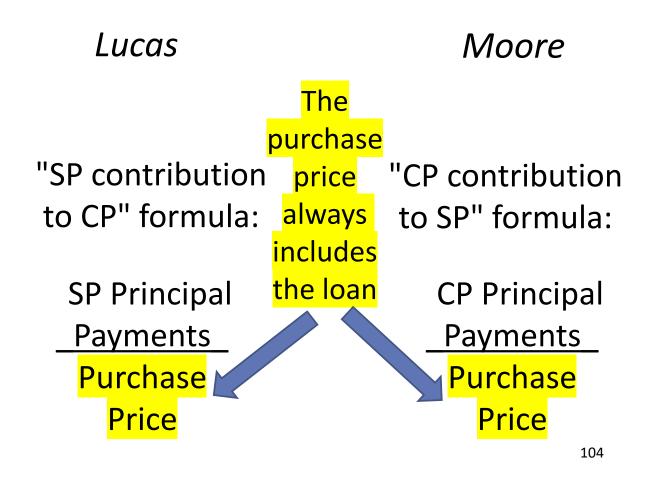
"CP contribution to SP" formula:

SP Principal
Payments
Purchase
Price



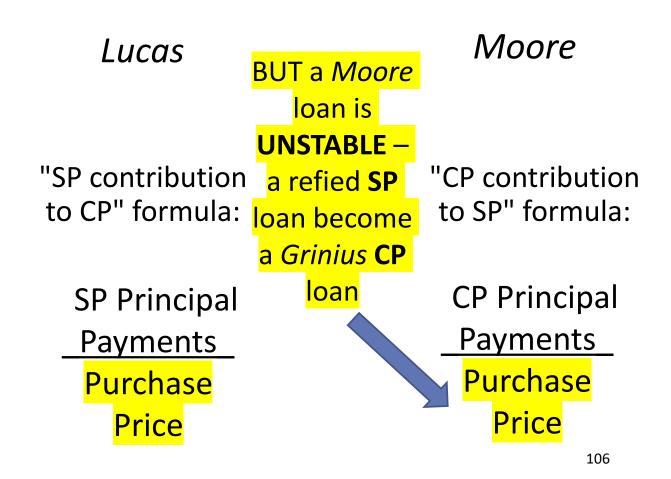
CP Principal
Payments
Purchase
Price

103



Lucas Moore A *Lucas* loan is STABLE -"SP contribution a CP loan CP contribution to CP" formula: always to SP" formula: remains a **CP** loan **CP Principal** SP Principal <u>Payments</u> <u>Payments</u> **Purchase Purchase Price Price**

105





Mortgages Matter + Grinius Refis Branco Bumps

In 1980, Justice Manuel had no reason to foresee the Unstable Loan/*Branco* Bump problem

But the problem is clear now

Bucking Branco



108

*ucking Branco



109

the *Branco* passage mandating "the Bump"

"We can discern <u>no meaningful difference</u>, for the purposes of determining whether the community acquires an interest in real property,

between the use of community funds to <a href="mailto:mail

and the use of proceeds from a [*Grinius* CP refi] loan to <u>pay off</u> the [preexisting] separate loan." (p. 1627.)

110

the *Branco* passage mandating "the Bump"

"... the **community property interest** in the home [is] computed by dividing

the community's contribution to the purchase price of the home (payments reducing principal made with community funds on the original loan ... plus the principal balance of the loan paid off with proceeds of the [Grinius refi])

by the purchase price." (p. 1629.)

111

A *Grinius* refi benefits the Community with the "*Branco* Bump"

Separatizer's pro tanto fraction:

Community's pro tanto fraction:

All Else

migrating mortgage
Princ. Pmts.

Purch. Price

Purch. Price

Branco's trial and appellate courts both considered "the Bump" unfair, but REQUIRED

"The trial court's finding [i.e., that the *Grinius* refi **shouldn't migrate** the loan balance from the Separatizer's numerator to the Community's numerator],

while doubtless the equitable approach
... [is] inconsistent with the clear holding
of *Moore*." (p. 1627.)

113

Law Should Evolve Mistakes Should Be Corrected

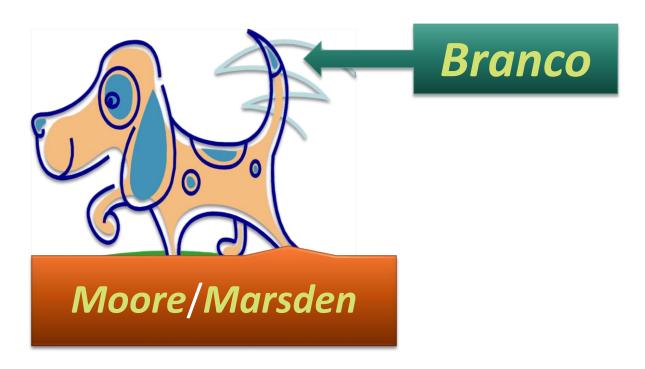
... legal doctrine evolves over time, and appellate courts have the capability and the responsibility to recognize and explain such changes when they occur.

(K.R. v. Superior Court (2017) 3 Cal.5th 295, 308-309.)

"...no rule of law becomes sacrosanct by virtue of its duration...."

(Borelli v. Brusseau (1993) 12 Cal.App.4th 647, 654.)

114





Have you ever become so upset trying to understand the *Branco* Bump . . .



. . . that you feared you were going **crazy**?



Well, I have some good news for you.

117

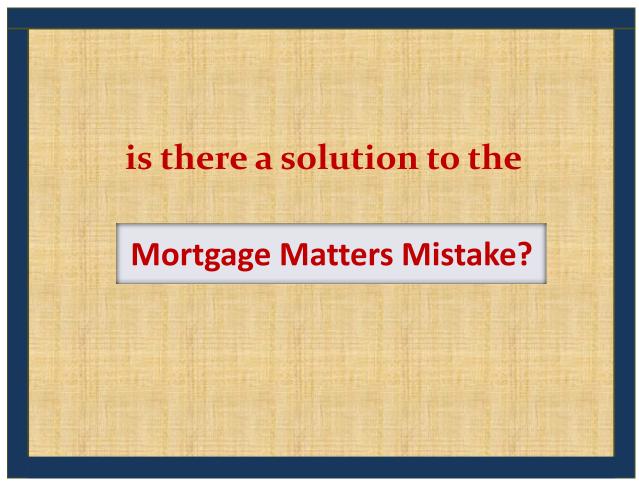
It's not **you** that's crazy...

...it's:



the *Branco* Bump

118



Q: Aren't California's courts bound by the CSC's "Mortgages Matter" statement in *Moore*?

A: NO!

Because Lydie Moore didn't appeal there was no reason for the *Moore* CSC to address the Great Mortgage Debate (*Aufmuth* v. *Jafeman*) that Lydie lost in the trial court!

Moore's "Mortgages Matter" statement is **dicta**!

Moore CSC made two pro tanto fraction statements: one non-dicta, one dicta

Non-Dicta Statement: A Community doesn't receive pro tanto fraction credit for paying carrying costs.

Note: This statement was essential to the CSC's ruling on David's appeal of the "carrying costs" holding.

Dicta Statement: A Separatizer receives pro tanto fraction credit for the mortgage. ("Mortgages Matter.")

Note: This statement was unrelated to any issue before the Court. Lydie lost the issue at trial, but (unfortunately for Justice Manuel) she filed no appeal!

Moore's Dicta "Mortgages Matter" Statement

A Separatizer should receive pro tanto fraction credit for the mortgage. ("Mortgages Matter.")

As Separatizer, Lydie wanted her pro tanto numerator beefed up with the mortgage.

As Non-Separatizer, David wanted the mortgage excluded from Lydie's numerator.

The trial court handed David the win, citing Jafeman for its proposition that "Mortgages Don't Matter."

But Lydie didn't appeal!



Let's eavesdrop on Justice Manuel's conversation with his research attorney. Remember that Justice Manuel is "California's Mortgages Matter Man." (Imagine his hostility toward Jafeman's "Mortgages Don't Matter" assertion!)

123

Supreme Court chambers conversation

Justice Manuel

"The trial court cheated Lydie Moore out of lawful Separatizer entitlements by applying Jafeman's wrong-headed "Mortgages Don't Matter" holding.
Of course Mortgages Matter! Lydie should have been credited with her mortgage!"

Research Attorney

"We can't reverse the trial court error to help Lydie – because she didn't appeal! Unfortunately, we have no excuse to preach our well-rehearsed 'Mortgages Matter' sermon. It would be pure dicta."

Supreme Court chambers conversation

Justice Manuel

"Why didn't that woman appeal? She would have tripled her recovery and given me the bully pulpit I need!"
I want to obliterate *Jafeman*. I want to champion *Aufmuth's* "Mortgages Matter"!

Research Attorney

"But you don't believe in stating dicta."

Justice Manuel

"We'll make an exception just this once."

Saith Moore:

"...under the *Lucas/Aufmuth* formula the proceeds of the loan must be treated as a separate property contribution." (p. 373.)

"In this case the trial court used a different formula ... based upon a statement in *In re Marriage of Jafeman ...* that the interests are to be determined according to the proportionate equity contributions only, with no credit given for the loan contribution." (p. 374.)

Saith Moore:

"Although the trial court erred in determining the parties' interests in the residence, the error was in David's favor. Since he was not prejudiced by the error and Lydie did not appeal, reversal of this portion of the judgment is unwarranted." (p. 374.)

Moore isn't authority for "Mortgages Matter"

"Language used in any opinion is of course to be understood in the light of . . . the issue then before the court"

Ginns v. Savage (1964) 61 Cal.2d 520

"Dictum, of course, is not controlling authority even when it emanates from the Supreme Court. (*Manufacturers Life Ins. Co. v. Superior Court* (1995) 10 Cal.4th 257, 287.)

